

JEFF BROZENA

3054 Sheffield Drive
State College, Pennsylvania

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3 Dots Downtown
137 East Beaver Ave.
State College, Pennsylvania

To Spud and the 3 Dots team,

It is with gusto and clarity that I submit an application for Managing Director at 3 Dots Downtown. At a recent meeting, Braden Crooks suggested I connect with your team. I have reviewed the job listing and would love the chance to explore what I see as a tightly-aligned fit.

Professionally, I have spent over 5 years overhauling the cultural and technical “operating system” for Smiles4Keeps Pediatric Dentistry so it may continue serving the 50,000 at-risk children it treats annually. Prior to my intervention, it is widely perceived that the business was aimed in a risky direction. Having passed the test of a turnaround situation, I am so ready to build something brand new.

Artistically, I have played drumset for 20 years and studied drums and Hindustani classical percussion (tabla) for 7 years in Brooklyn with a highly-qualified teacher. My drumming is the generator at the core of my resonant energy and articulate tendencies.

At 31, I am proud to have been called a “catalyst” by colleagues at every role I have held. I have employed my high-energy social intelligence and holistic, systems-based operational expertise to manage years-long projects. My work resulted in the correct valuation and sale of this closely-held 15mm dollar dental group. A family business, Smiles4Keeps was previously considered to be “an albatross” by its next-generation ownership, who once wrote to me,

you used your tremendous intellect combined with your insight into the human spirit to propel my father and the rest of us in such a positive direction. You have given me a gift of peace which I didn't really think was possible.

I am at the height of my powers when I can fully engage organizations internally and externally, creating structures and serving as a highly-accountable operator and liaison to all parties involved. I look forward to what comes.

Sincerely,



Jeff Brozena